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# Work Reengineering and Organizational Effectiveness on Manufacturing Firms

<sup>1</sup>Agadah Mienipre and <sup>2</sup>Dr. Edwinah Amah

<sup>1</sup>Department of Management, University of Port Harcourt

<sup>2</sup>Department of Management, University of Port Harcourt

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**Abstract:** *This paper reviews different conceptualizations of organizational effectiveness and its relevance to contemporary organizations. It examines the relationship between work reengineering and organizational effectiveness, techniques for making organization effective. It draws attention to the need to exhibit strength across five areas; authority, basic leadership and structure, individuals, work procedures and frameworks and culture. The paper reiterates the need for organizations to adopt to its dynamic environment in achieving and sustaining success. It concludes that organizational effectiveness is achievable, if work re-engineering plays a crucial job in the progression of profitability and proficiency of organizations.*

**Key words:** *Work, Re-engineering, Organizational Effectiveness*

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## 1. Introduction

Firms are concepts intended to accomplish solitary targets, for example, the successful arrangement of administrations, finishing of a scheme, production of clumps of products or longer-term goals, for example, productivity, market share development, mechanical aggressiveness, financial development/advancement or other performance measure for continuous exercises. Organizations are instruments intended to accomplish a unit's targets while reacting to all dangers and openings utilizing doled out, accessible or realistic assets.

Globalization, technological change and the information /communication technology revolution have introduced fundamental variations in the way organizations are structured and managed. These will proceed under the expanding weights of competence of chances given by new interchanges innovation that is quickly presenting productive population and constant administration and the difficulties of an increasing, borderless globalized world. Spring Nature (2017).

The viability of a company catches administrative functioning in addition to the heap inner performance results typically connected with more proficient or viable tasks and other outside measures that identify with contemplations that are more extensive than those simple related with financial valuation (either by investors, administrators or customers) for example, corporate social obligation (Richard et al., 2009).

Highly powerful firms display qualities crosswise over five territories: authority, basic leadership and structure, individuals, work procedures and frameworks, and culture. For a firm to make and support progress, it needs to receive to its dynamic condition. Assessing and enhancing organizational adequacy and proficiency is one technique used to help guarantee the sustained development and advancement of a firm (Soodan, 2010).

With the end goal to make a sensational increment in effectiveness, efficiency or

productivity, a radical change in the structure of the organization's processes is required. That is the reason Graham Say's reengineering is a helpful apparatus that has been embraced by and hailed as one of the ebb and flow real drivers of progress inside numerous firms (Graham, 2009). Work reengineering is accepting a key function in the enhancement of gainfulness and viability of various firms.

Reengineering primary goals aim to diminish wastage, enhance proficiency and eventually lessen costs (LotFollah et al, 2012). And, increment in customer prerequisite both product and service efficacy and effectiveness has resulted in business process reengineering (Al – Mashir et al, 2001). Reengineering also helps organizations to throw away their old-fashioned processes to achieve new heights of success (Jamal et al, 2011).

### **SOCIAL BASELINE THEORY (SBT)**

Social Baseline Theory (SBT), a point of view that incorporates the investigation of a social associations with standards of connection, conduct environment, intellectual neuroscience, and observation science. Social Baseline Theory suggests that the human mind anticipates that entrance will social connections that moderate hazard and lessen the level of stronghold expected to meet an assortment of objectives (Bar-Kalifa & Rafaei, 2015). This is accomplished in part by incorporating relational partners to neural representations of the self. By complexity, diminished access to social accomplices adds intellectual and physiological exertion. Relationship interruptions involve re-characterizing the self as autonomous, which suggests more serious hazard, expanded exertion, and reduced prosperity (Clark, 2013). The engrafting of oneself and other may intervene recuperation from relationship misfortune.

The assessment of cerebrum action in a few investigations elaborated and suggests that the mind reacts to being distant from everyone else as though tactile improvements have been included, not taken away. That is, the cerebrum takes a look 'very still' when social assets are clearly accessible (Zhang, Li, Beckes & Coan, 2013). This exhibits a riddle possibly resolvable by considering vicinity to a commonplace other the cerebrum's actual 'benchmark' state and being separated from everyone else as more like a trial treatment; a setting that includes apparent work for the mind to do. This paper therefore is based on the social baseline theory.

In this article, my approach is first in turn, the meanings of organizational effectiveness and work reengineering, relationship between work engineering and organizational effectiveness, dimensions and measures of work engineering and organizational effectiveness and finally conclusions.

## **2. Concept of Organizational Effectiveness**

A characteristic proportion of the viability of a firm is the manner by which well it accomplishes its objectives, shown by estimating performance. Organizational scientists Michael T. Hannan and John Freeman utilized the idea of organizational ecology to contend that organizational effectiveness relies upon the earth in which the organization operates. An association that conveys satisfactory execution in a stimulating domain might be more successful than an association that performs well without experiencing issues (Marlegraf, 2018).

Organizational effectiveness alone could be gauged in many different ways, with financial or non-financial indicators. There are a few ways to deal with authoritative effectiveness measurement which include different stakeholders' perspectives. The Balanced

Score Card (BSC) is an effectiveness management tool for measuring whether small-scale operational activities of an organization are aligned with its large-scale objectives in terms of vision and strategy (Chen, Hung & Cheng, 2009) include four perspectives. Monetary, client, inward process and development and learning perspective. Kat (2018) and Satterfield (2007) suggested some measures for organizational effectiveness as Employee Training (ET) and Methods and Techniques (MT).

Baumeyer also suggested mentoring on the job and job rotation as methods for training employees. These methods enable you to get ready and prepare workers to all the more, likely carry out their tasks.

The money related point of view analyzes if organization's usage and execution of its procedure adds to base – line improvement (Robinson, et al 2006). Some of the ordinarily utilized money related measures are financial value added, income development, costs, net revenue, cash flow, net operating income and so forth. The customer perspectives define the incentive that an organization will apply to fulfill clients and create more offers of the most wanted client groups (Chen et al, 2009; Robinson et al, 2006). The inside procedure point of view centers around every one of the exercises and key procedures required all together for the association to exceed expectations at giving the value expected by the clients (Robinson et al, 2006). The groups for the inner processes point of view are operations management (by enhancing resource use, supply chain administration), client administration (by growing and developing relations), advancement (by new products and administrations) and administrative and social (by building up great relations with external stakeholders). The advancement and learning point of view centers around the impalpable resources of an association, basically on the interior aptitudes and abilities that are required to help the value creating internal processes (Robinson, et al 2006).

### **3. The Concept of Work Reengineering**

The term re-engineering comes from the processes of taking apart an electronic product and designing a better version (Robbins, 1997). It was used to refer to the process of dismantling an old electronic product or machine and redesigning or refashioning a new machine or gadget in a way that it will work all the more viably and effectively. This was the method used by Japanese organizations in the development of their technology. They merely collected already made products from other countries, dismantled them and then redesigned and reproduced them in a manner that is easier, cheaper and faster to manufacture, market and use. It was from this method that the idea of re-engineering came into the manufacturing industry.

Asokunowo (2009), maintains that corporate re-engineering is a powerful approach to aid business look at traditional roles and processes to find ways of gaining competitive advantage. He noted further that re-engineering is a tool for finding new ways of conducting an organization's business. It is a means of saying supposing that we are starting business a new what fresh methods, processes and procedures of performing our tasks all the more viably and effectively can we adopt. According to Kong and Richardson, (2003), reengineering implementation, reengineering principles and reengineering outcome are dimensions of work reengineering the dimensions of work re-engineering are; Reengineering Implementation (RI), Reengineering Principles (RP) and Reengineering Outcomes (RO) (Richardson, 2003; Irani et al 2000; Hammer 1990).

#### **4. Relationship Between Work Reengineering and Organizational Effectiveness**

Several studies have been conducted to establish the unite between work reengineering effort and organizational effectiveness (Ahmed et al., 2007, Abdolvand et al., 2008; Khong & Richardson, 2003). The results of these studies indicated that most organizations that have undertaken work engineering achieved numerous benefits, including cost savings through elimination of redundant activities and reducing duplication of work across functions, improved customer focus, better integration across the organization, equality, lead times, speed, flexibility, innovation and improve competitive advantage. In analyzing quality, work reengineering improves process quality by guaranteeing that the finished result does not have any imperfections and in this manner lessen wastage and meets client desires.

Work reengineering diminishes process duration by doping a great job of organizing work crosswise over capacities. Work reengineering enhances conveyance speed, conveyance reliability, and product advancement speed (Chase, Aquilano & Jacob, 2004). For speed as a focused measurement, work reengineering enhances conveying speed by shortening process duration in serving a client, limiting deferrals in serving a client, accelerate correspondence, affixing decision making and shortening the period taken to convey a service since its demand and furthermore grow new products quick relative to the competition (Sloch, Chamber & Johnston, 2007).

Work reengineering outfits the association with vital devices to be sufficiently adaptable to react to changes in business condition. Flexibility alludes to the capacity to change the products volume, variety and nature (Chase et al, 2004).

#### **Techniques for Making Organizations Effective**

According to NAP (2018), three ways to deal with organizational change are total quality management, downsizing and reengineering. These are currently been utilized by numerous associations endeavouring to change their structures, societies, missions and outer relations. One quality those procedures share for all intents and purpose is that they are being connected in numerous sorts of associations crosswise over industry lines.

**TQM:** This includes numerous administration practices and prescriptions that have some portion of the organizational literature for a few years. The numerous measurements of quality make it hard to make a precise conclusion about its relationship to organizational viability. TQM builds the adequacy of current organizations.

**Downsizing:** This has been seen as set of exercises, embraced with respect to administration of an association intended to enhance organizational effectiveness, efficiency, or aggressiveness or all three by reducing the size of the organization.

**Reengineering:** This is the third methodology for improving organizational effectiveness. Reengineering as applied to modern organizations, however, is somewhat different from those earlier movements (Teng et al., 1994). Reengineering isn't incremental change or little modification. It is a movement that underscores rethinking, or fundamentally changing, the procedure in the association that are specifically associated with produce and output.

To conclude, this paper submits that for an association to make and manage progress, it needs to embrace to its dynamic condition. Assessing and enhancing organizational adequacy and productivity is one methodology used to help guarantee the sustained development and

advancement of an association. As aptly puts it Soodan (2010). Highly effective organizations exhibit strengths across five areas: leadership, decision making and structure, people, work processes and systems and culture. However organizational effectiveness is not unachievable, if work reengineering is playing a vital role in the advancement of productivity and efficiency of organizations (Lotfollah et al, 2012).

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